



Springer books available as

 Printed book

Available from springer.com/shop

 eBook

Available from your library or

► springer.com/shop

 MyCopy

Printed eBook for just

► € | \$ 24.99

► springer.com/mycopy

Advances in Group Decision and Negotiation

Series Ed.: M.F. Shakun

The book series, *Advances in Group Decision and Negotiation* - as an extension of the journal, *Group Decision and Negotiation* - is motivated by unifying approaches to group decision and negotiation processes. These processes are purposeful, adaptive and complex cybernetic and self-organizing and involve relation and coordination in multiplayer, multicriteria, ill-structured, evolving dynamic problems in which players (agents) both cooperate and conflict.

Group decision and negotiation involves the whole process or flow of activities relevant to group decision and negotiation such as, communication and information sharing, problem definition (representation) and evolution, alternative generation, social-emotional interaction, coordination, leadership, and the resulting action choice.

Areas of application include intraorganizational coordination (as in local/global strategy, operations management and integrated design, production, finance, marketing and distribution e.g., as for new products), computer supported collaborative work, labor-management negotiation, interorganizational negotiation (business, government and nonprofits), electronic negotiation and commerce, mobile technology, culture and negotiation, intercultural and international relations and negotiation, globalization, terrorism, environmental negotiation, etc.

Recently published:

A.T. de Almeida, D. Morais, H. Nurmi

Systems, Procedures and Voting Rules in Context

A Primer for Voting Rule Selection, Vol. 9

B. Martinovski (Ed.)

Emotion in Group Decision and Negotiation

Vol. 7

K. Sycara, M. Gelfand, A. Abbe (Eds.)

Models for Intercultural Collaboration and Negotiation

Vol. 6



Submission information at the [series homepage](#) and springer.com/authors

Order online at springer.com ► or for the Americas call (toll free) 1-800-SPRINGER ► or email us at: customerservice@springer.com. ► For outside the Americas call +49 (0) 6221-345-4301 ► or email us at: customerservice@springer.com.