Dear Advertiser,

We are delighted to present you to the *Journal of the American Society for Mass Spectrometry* (JASMS), the official Journal of the The American Society for Mass Spectrometry, which is published by Springer in 2016.

JASMS is devoted to the publication of research papers covering all aspects of mass spectrometry including instrumentation, method, ion chemistry, and new applications. It emphasizes papers from all fields of scientific inquiry, including biological and life sciences, chemistry, physics, geology, and environmental science, in which new mass spectrometry science is described. The Journal’s Impact Factor is 2.945 and it is ranked 10th in Spectroscopy by ISI.

Jennifer Brodbelt  
President, ASMS  
University of Texas

---

**Editorial Quality**

*The Journal of The American Society for Mass Spectrometry* is published through the careful eyes, words and ears of a professional academic scientific editorial board of the highest level. This guarantees that each and every one of the stories, papers, articles and reviews in each issue are of the highest quality and relevant importance for current mass spectrometry research.

*Editor-in-Chief*  
Joseph Loo, University of California, Los Angeles, CA

*Critical Insights Editor*  
David H. Russell, Texas A&M University

*News & Views Editor*  
Gavin E. Reid

*Associate Editors:*  
Veronica Bierbaum, University of Colorado, Boulder, CO  
Jennifer Brodbelt, University of Texas at Austin, Austin, TX  
Kelsey Cook, University of Tennessee, Knoxville, TN  
Richard O’Hair, University of Melbourne, Melbourne, VIC, Australia

JASMS is committed to the quick comprehensive publication of appropriate and original research papers, and the latest industry events, research, and all topical aspects of mass spectrometry. JASMS always looks for and delivers associated benefits that mass spectrometry delivers as it relates to other widely used analytical techniques across a wide array of scientific disciplines, such as: biology, chemistry, health sciences, life sciences, physics, geology, environmental, and other appropriate sciences.

Whatever aspects of mass spectrometry our journal papers and content reflect, you can be assured that each article is original – from a scientist – not just a journalist’s perspective!

Together all of these insure that your message in JASMS will deliver the greatest return on your advertising investment!
**Our Circulation**

**Global circulation: 7,909 (print journal)**
- USA, 77.8%
- EUR, 10.7%
- ROW, 11.5%

**Our circulation growth 2010-2015**
- Jan 2015: 7,909
- Jan 2014: 7,816
- Jan 2013: 7,344
- Jan 2012: 7,317
- Jan 2011: 7,297
- Jan 2010: 7,278

**Qualified readership**

Through JASMS, your message will reach the highest quality of readers in mass spectrometry!

Whether your 2016 advertising targets small or large purchases, academic or industrial, or just to support multi-million dollar key pharmaceutical contracts – JASMS reaches the top influencers and decision makers.

The vast proportion of our readership is actively responsible for assessment of technology developments, investment decisions, as well as integrated solutions for their firms. These are the scientists who make the decisions. The professionals who influence and purchase mass spectrometry related products and services!

- 62% make recommendations
- 50% determine facility investment needs
- 43% specify or select vendors and products
- 19% have corporate budget responsibility

**Our readers’ profile**

**Place of work**
- University & Government Facilities, 50%
- Private Industry 43%
- Other 7%

**Technical Application**
- R&D: 85%
- Analysis: 50%
- Technical Services: 19%
- Teaching: 27%
- Marketing & Sales: 6%
- Corporate Decision Making: 3%

**Market Specialization**
- Pharmaceuticals: 19%
- Analytical Chemistry: 19%
- Medical/Biology: 15%
- Education: 15%
- Instrumentation Development: 11%
- Biotechnology: 8%
- Other: 13%

**JASMS Impact Factor**

Impact Factor 2.945
Analytical chemistry - #17
Spectroscopy - #10
2014 Journal Citation Reports®
2016 Editorial Calendar

<table>
<thead>
<tr>
<th>Issue Reference</th>
<th>Deadlines</th>
<th>Supplements</th>
<th>Space Reservations</th>
<th>Materials</th>
<th>Mail Date</th>
<th>Bonus Distribution</th>
</tr>
</thead>
<tbody>
<tr>
<td>Month</td>
<td>Regular Issues</td>
<td>Supplements</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Jan 27/1</td>
<td>23-Nov</td>
<td>23-Nov</td>
<td>Dec 30</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Feb 27/2</td>
<td>22-Dec</td>
<td>22-Dec</td>
<td>Jan 30</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mar 27/3</td>
<td>22-Jan</td>
<td>22-Jan</td>
<td>Feb 27</td>
<td></td>
<td></td>
<td>Pittcon, ACS Spring</td>
</tr>
<tr>
<td>April 27/4</td>
<td>23-Feb</td>
<td>23-Feb</td>
<td>Mar 28</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>May 27/5</td>
<td>Conference Program</td>
<td>23-Mar</td>
<td>23-Mar</td>
<td>Apr 25</td>
<td>ASMS</td>
<td>HPLC</td>
</tr>
<tr>
<td>June 27/6</td>
<td>22-Apr</td>
<td>22-Apr</td>
<td>May 30</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>July 27/7</td>
<td>23-May</td>
<td>23-May</td>
<td>Jun 30</td>
<td></td>
<td>AACC</td>
<td></td>
</tr>
<tr>
<td>Aug 27/8</td>
<td>22-Jun</td>
<td>22-Jun</td>
<td>Jul 30</td>
<td></td>
<td>ACS Fall</td>
<td></td>
</tr>
<tr>
<td>Sept 27/9</td>
<td>22-Jul</td>
<td>22-Jul</td>
<td>Aug 31</td>
<td></td>
<td>FACSS</td>
<td></td>
</tr>
<tr>
<td>Oct 27/10</td>
<td>22-Aug</td>
<td>22-Aug</td>
<td>Sep 29</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nov 27/11</td>
<td>22-Sep</td>
<td>22-Sep</td>
<td>Oct 31</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Dec 27/12</td>
<td>24-Oct</td>
<td>24-Oct</td>
<td>Nov 28</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Editorial Overview

The *Journal of the American Society for Mass Spectrometry* is devoted mainly to the publication of research papers covering all aspects of mass spectrometry. Papers from all fields of scientific inquiry in which mass spectrometry can play a role will be considered. These fields include chemistry, physics, geology, and environmental science as well as the biological, health, and life sciences. The journal is intended to be comprehensive, and its aim is to publish papers on both fundamentals and applications of mass spectrometry. Fundamental subjects include, but are not restricted to, instrumentation principles, design, and demonstration, structures and chemical properties of gas-phase ions, studies of thermodynamic properties, ion spectroscopy, chemical kinetics, mechanisms of ionization, theory of ion fragmentation, cluster ions, potential energy surfaces, and modeling.

Application subjects include, but are not limited to, structural elucidation, biopolymer sequencing, development or validation of new methodology, proteomics, and environmental and forensic measurements.

In addition to full papers, the journal will publish Critical Insights, Communications, Comment and Reply, Application Notes, and Accounts and Perspectives. The aims of Critical Insights are to highlight topics of current interest in a thought-provoking way, to provide insider information that is often difficult to publish in regular articles, and to provoke response and debate.

Communications are brief descriptions of new and significant research. Purposes include establishing priority in a new area, announcing an important discovery or development. Communications must contain some experimental or theoretical justification for the ideas being presented.

Application Notes are brief descriptions of technical advances in sample handling, instrumentation, data processing, interpretation of spectra, etc., that will be of interest to some segment of the mass spectrometry community.

Accounts and Perspectives are summaries of a body of research that is reasonably completed such that general conclusions can be drawn. The subject matter is to be of significant interest to the field of mass spectrometry. These articles may either feature the work of a single author or a team of researchers, focus on recent results of a timely subject, or bring perspective to historically important developments. This category may also include articles that describe a research philosophy, identify areas that need emphasis, or represent new directions.
## Rates

### Rates effective January 1, 2016

#### Four Color Display Advertising Rates

<table>
<thead>
<tr>
<th></th>
<th>1x</th>
<th>3x</th>
<th>6x</th>
<th>12x</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>$4,810</td>
<td>$4,695</td>
<td>$4,535</td>
<td>$4,150</td>
</tr>
<tr>
<td>Half Page</td>
<td>$3,410</td>
<td>$3,320</td>
<td>$3,180</td>
<td>$2,875</td>
</tr>
<tr>
<td>Quarter Page</td>
<td>$2,950</td>
<td>$2,910</td>
<td>$2,860</td>
<td>$2,705</td>
</tr>
</tbody>
</table>

#### Black & White Display Advertising Rates

<table>
<thead>
<tr>
<th></th>
<th>1x</th>
<th>3x</th>
<th>6x</th>
<th>12x</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>$3,085</td>
<td>$2,975</td>
<td>$2,810</td>
<td>$2,420</td>
</tr>
<tr>
<td>Half Page</td>
<td>$1,700</td>
<td>$1,600</td>
<td>$1,455</td>
<td>$1,155</td>
</tr>
<tr>
<td>Quarter Page</td>
<td>$1,320</td>
<td>$1,260</td>
<td>$1,145</td>
<td>$990</td>
</tr>
</tbody>
</table>

#### 2nd Color Charges

<table>
<thead>
<tr>
<th></th>
<th>standard</th>
<th>matched</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>$540</td>
<td>$850</td>
</tr>
</tbody>
</table>

#### Special positions

- Back Cover: $6,825
- Inside Front Cover: $6,575
- Inside Back Cover: $5,515
- Opposite Table of Contents: $5,705
- Other Specified Positions: 10% over earned BW rates

#### Inserts

Please contact your sales representative for details.

### Short Rates

Advertisers will be short-rated if, within a 12-month period from the first insertion, they do not use the space upon which their billings have been based.

---

**For more information please contact:**

**Sales**
Leonard Media Group
Steven Max
Account Executive
Tel: 215.284.8787
E-mail: steve.max@asms.org

**Materials & Client Services**
*Journal of The American Society for Mass Spectrometry*
Springer Science + Business Media
233 Spring Street
New York, NY 10013

Bernadette Bynoe
Tel: 212.460.1642
Fax: 212.620.8442
Email: Bernadette.bynoe@springer.com

**Online Advertising**

Please contact Account Executive Steve Max at 215.284.8787 for more information about online advertising opportunities.

**Payment Terms:**

All payments are to be made payable to Springer and *The Journal of The American Society for Mass Spectrometry*, in U.S. funds drawn on a U.S. bank, within 30 days of the invoice date. The Publisher reserves the right to hold the advertiser and/or its agency jointly liable for monies due and payable to the Publisher.
Specifications

Mechanical Requirements

<table>
<thead>
<tr>
<th>Ad sizes in Inches</th>
<th>Width</th>
<th>Depth</th>
</tr>
</thead>
<tbody>
<tr>
<td>Full Page</td>
<td>7</td>
<td>10</td>
</tr>
<tr>
<td>Half Page vertical</td>
<td>3.25</td>
<td>10</td>
</tr>
<tr>
<td>Half Page horizontal</td>
<td>7</td>
<td>5</td>
</tr>
<tr>
<td>Quarter Page</td>
<td>3.25</td>
<td>5</td>
</tr>
<tr>
<td>2-Page Spread</td>
<td>15</td>
<td>10</td>
</tr>
<tr>
<td>Bleed</td>
<td>8.5</td>
<td>11.25</td>
</tr>
</tbody>
</table>

Electronic File Format: PDF, JIFF, or TIFF format.

Notes: Keep live matter 0.25” from all sides.
On the 2-Page spread, 0.125” on the outside and 0.25” in the gutter will trim off.

Paper Stock: Inside pages are 60# white Sterling Gloss. Covers are 10 point coated two sides.
Type of Binding: Perfect
Halftone: 133
Printing Process: Web

About Springer Science + Business Media

Springer is the second-largest publisher of journals in the science, technology, and medicine (STM) sector and the largest publisher of STM books. Springer Healthcare Communications offers the full range of communication and publishing strategies to develop high-impact medical education campaigns. The service portfolio includes advertising, strategic communications, publication planning, key opinion leader support, congress materials and events, as well as internet-based tools and promotional material.

Springer and SHC are part of Springer Science+Business Media, one of the world’s leading suppliers of scientific and specialist literature. The group publishes over 2,000 journals and more than 7,000 new books a year, as well as the largest STM eBook Collection worldwide. Springer has operations in over 25 countries in Europe, the USA, and Asia, and some 6,200 employees.

American Society for Mass Spectrometry

ASMS corporate membership permits a company to be active at ASMS conferences, to distribute literature, and to exhibit at the annual conference.

In 2016, the program supplement will be distributed at the conference and will be the only printed program.

Don’t miss this opportunity to create a conference message to advertise your exhibit booth or hospitality suite, announce product roll outs, and highlight company scientific presentations.

In addition, ASMS will provide an online digital version of this program with hyperlinks on each company advertisement.

Bonus Distribution

Springer has co-marketing relationships with many of the world’s leading conference organizers and societies, attending over 1000 Springer events each year. See our Editorial Calendar for more details on how you can benefit from Springer & client booth distributors.
Digital Advertising

MassSpecGateway.net

MassSpecGateway.net is the premier, online portal for the Mass Spec industry. The site is password-protected for ASMS members only, and is a collection of material related to the American Society for Mass Spectrometry and its publications. The full resources of ASMS are behind this website which disseminates vital information to the global Mass Spec community. If you want to reach ASMS members who are decision-makers in Mass Spec, your advertising on MSG will reach the entirety of your target audience.

Skyscraper Units only
160 x 600 pixels

All rates listed below are “NET”, per month
Flash / animation ads ok (100kb file size max.)
JPEG, TIF or GIF also accepted
Your ad will appear on all pages, except login page

<table>
<thead>
<tr>
<th>Ad Rates</th>
<th>1-2 months</th>
<th>3-5 months</th>
<th>6-11 months</th>
<th>12 months</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Skyscraper</td>
<td>$1210</td>
<td>$1135</td>
<td>$1045</td>
<td>$950</td>
</tr>
<tr>
<td>in rotation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2 Skyscrapers</td>
<td>$2115</td>
<td>$1980</td>
<td>$1830</td>
<td>$1660</td>
</tr>
<tr>
<td>in rotation</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

JASMS Springerlink Website
http://link.springer.com/journal/13361

JASMS SpringerLink is an blend of millions of scientific documents for the scientific community...through journals, books, series, protocols and reference works. The JASMS page on SpringerLink contains about 11,000 articles of importance to all aspects of the Mass Spec industry.

Ads appear on the Table of Contents and Abstract pages

Skyscraper Ads only

Average page views -- 71,000 per month
Average time spent on the site:
4 minutes 3 seconds per visit.

<table>
<thead>
<tr>
<th>Ad Rates</th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>General (subject) area:</td>
<td>$110.00 (net)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Specific-Journal area:</td>
<td>$125.00 (net)</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Minimum order is 5,000 impressions.

Representative: Steve Max
Tel. 215-284-8787 Email: Steve.Max@asms.org
Journal of The American Society for Mass Spectrometry
The official journal of The American Society for Mass Spectrometry
Editor-in-Chief: Loo, J.A.
ISSN: 1044-0305 (print version)
ISSN: 1879-1123 (electronic version)
Journal no. 13361