## Contents

1. The Promise, Practice and Challenges of Non-Kinetic Instruments of Power ..................................... 1  
   Frans P.B. Osinga

2. The Resilient Mind-Set and Deterrence ............................... 19  
   Theo Brinkel

3. On the Instrumentality of Soft Power; or Putin Against Democracy Promotion ..................................... 39  
   Maarten Rothman

4. ‘NATO Needs More Than Planes and Tanks and Guns’—Western Strategic Communication in the 1970s and 1980s and Its Implications for Today .......... 55  
   Floribert Baudet

5. The Snake Oil of Stabilisation? Explaining the Rise and Demise of the Comprehensive Approach .................. 67  
   Thijs Brocades Zaalberg

   Francesco Giumelli

7. International Mediation in Syria’s Complex War: Strategic Implications ............................................. 107  
   Berma Klein Goldewijk

8. Lo and Behold: Let the Truth Be Told—Russian Deception Warfare in Crimea and Ukraine and the Return of ‘Maskirovka’ and ‘Reflexive Control Theory’ ............... 125  
   Han Bouwmeester

9. Manoeuvring and Generating Effects in the Information Environment ...................................................... 155  
   Paul A.L. Ducheine, Jelle van Haaster and Richard van Harskamp
10 Strategic Counter-Marketing to Fight ISIL
Jan van Lieshout and Robert Beeres

11 Delegitimising the Adversary: Understanding Actor and Audience Analysis as a Tool to Influence and Persuade
Christina van Kuijck

12 Profiling Terrorists—Using Statistics to Fight Terrorism
Robert Beeres, Robert Bertrand and Myriame Bollen

13 Reframing Lawfare
Joop Voetelink

14 Non-Kinetic Capabilities and the Threshold of Attack in the Law of Armed Conflict
Bart van den Bosch

15 Jamming and Spoofing: Effective Cyber Weapons Looking for a Defence
Barend Lubbers, Eric Theunissen and Patrick Oonincx

16 Winning Without Killing in the South China Sea
Niels Woudstra

17 Maritime Economic Enforcement Measures: ‘Winning Without Killing’ in Modern Conflicts at Sea
Martin Fink

18 Employing Comprehensive Intelligence: The UN Experience in Mali
Sebastiaan Rietjens, Erik de Waard and Paul C. van Fenema
Netherlands Annual Review of Military Studies 2017
Winning Without Killing: The Strategic and Operational Utility of Non-Kinetic Capabilities in Crises
Ducheine, P.A.L.; Osinga, F. (Eds.)
2017, XII, 332 p. 12 illus., Hardcover
A product of T.M.C. Asser Press