## Contents

### Part I Theoretical Perspectives on Psychological Ownership

**Linking Psychological Ownership with Subjective Career Success and Positive Work-Related Outcomes**  
Chantal Olckers and Eileen Koekemoer  
3

**Psychological Ownership in Corporate South Africa: An Ubuntu and Social Identity Perspective**  
Jan Alewyn Nel  
21

**A Review of the Relationship Between Positive Leadership Styles and Psychological Ownership**  
Marius Wilhelm Stander and Lynelle Coxen  
37

**Measuring Psychological Ownership: A Critical Review**  
Chantal Olckers and Llewellyn van Zyl  
61

**Integrating Psychological Contracts and Psychological Ownership: The Role of Employee Ideologies, Organisational Culture and Organisational Citizenship Behaviour**  
Yannick Griep, Timothy Wingate and Carmien Brys  
79

**The Dark Side of Psychological Ownership in a Multi-cultural Work Context**  
Elrie Botha  
103

**Positive Psychological Interventions Aimed at Enhancing Psychological Ownership**  
Llewellyn van Zyl, Leoni van der Vaart and Lehan Stemmet  
119

**When Good Fences Make Good Customers: Exploring Psychological Ownership and Territoriality in Marketing**  
Colleen P. Kirk  
135
Toward a Marketing Perspective on How ‘Active Employees’ Create Valuable Human Resource Management Outcomes: The Role of HRM Consumption and Psychological Ownership .................................. 159
Jeroen Meijerink and Anna Bos-Nehles

Part II Empirical Application

The Role of Leadership and Related Mediators in the Development of Psychological Ownership in Organisations .................................................. 181
Fabian Bernhard, Alexander Pundt and Erko Martins

Exploring Psychological Ownership Towards the Group and Its Routes in the French Military Sector .......................................................... 203
Elena Essig

Enhancing Primary School Student Teachers’ Psychological Ownership in Teaching Music ................................................................. 229
Lenita Hietanen, Matti Koiranen and Heikki Ruismäki

Work Engagement, Psychological Ownership and Happiness in a Professional Services Industry Company .................................................. 249
Chantal Olckers, Katherine George and Llewellyn van Zyl

Climate Change? Exploring the Role of Organisational Climate for Psychological Ownership ............................................................. 275
Brigitte Steinheider and Armin Pircher Verdorfer

Recognising Opportunities: A Case Study on Fostering a Culture of Innovation Through Individual and Collective Ownership .......... 295
Lysanne Beekhof and Mark van Vuuren

Future Perspectives on Psychological Ownership in Multi-cultural Contexts ................................................................. 315
Llewellyn van Zyl, Chantal Olckers and Leoni van der Vaart
Theoretical Orientations and Practical Applications of Psychological Ownership
Olckers, C.; van Zyl, L.; van der Vaart, L. (Eds.)
2017, XVII, 332 p. 14 illus., Hardcover
ISBN: 978-3-319-70246-9