References

a) Citation of References in Text

For references in the text, JCP adheres to conventions requested by the publisher.

*Direct* citation:
Ahlgren and Boberg (1992)
Ahlgren et al. (2006)

*Indirect* citation:
(Ahlgren and Boberg 1992; Ahlgren et al. 2006)

Articles cited in the text:
- Place several references in brackets in *alphabetical order* (not chronological).
- When a work has *two authors*, always cite both names every time the reference occurs in text, e.g., (Mathios and Suter 2006, pp. 56-58).
- When a work has *more than two authors*, include only the surname of the first author, followed by et al. ("et al." not italicized), e.g., (Ölander et al. 2005).
- Provide the *exact* page numbers (not “ff.” or “passim”).

b) Citation in Reference List

For the reference list, JCP follows the rules of the American Psychological Association (APA Guidelines at: [www.apastyle.org](http://www.apastyle.org)).

*Journal*

*Proceedings*

*Book*

*Edited Book*

*Dissertation*

Note:
- Do *not* capitalize any word other than the first word of titles of articles and books; however, if titles of articles and books include a colon, always capitalize the first letter after the colon. The same rule holds for dashes.
- Italicize *titles* of books and journals as well as *volume number* of journal – but not the issue number.
• Citation of authors in reference section: “Smith, A., Smith, B., & Smith, C. (2001)” as well as “Smith, A., & Smith, B. (2005)” – i.e., place a comma also before the ampersand.


• Cross-check citations between text and reference list; compare the spelling of authors’ names between text and reference.

• Use a space between author’s initials, i.e., E. J. Johnson (not: E.J. Johnson).

• When a Journal uses continuous pagination, one only gives the number of the volume, but omits the number of the particular issue (since this is redundant information). But if a journal paginates each issue (as, e.g., Journal of Marketing does), the issue number must be provided. It is the author’s responsibility to check whether the journal paginates through or not.

• If there are more than six authors, provide the initials and surnames of the first six authors, and shorten any remaining authors to et al.

• Place extra information regarding a piece of work, such as “Notater 18” (or Working Paper No. 24, or Ph. D. dissertation, etc.) after place of publication and name of publisher.

• If a paper is produced by an organization that is also the publisher whose name can be abbreviated, it is a good idea to use the abbreviated word as the entry in the reference list and the full name as “publisher,” e.g., CEC. (1990). Green paper on food safety. Brussels: Commission of the European Communities.

• Whereas it is good idea, in the reference list, to provide an English translation of titles of articles and books (which are not French or German), for articles/chapters within a book it is sufficient to translate their titles.

• Washington, DC is given in the same way as Berkeley, CA.

• When there is more than one place of publication (the publisher is represented in several places), it is sufficient to mention the first place, e.g., Oxford: Oxford University Press.
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